



Inventateq

ADVANCED SALESFORCE COURSE CURRICULUM

YOUR JOB HUNTING ENDS HERE

Start your career with Salesforce course that gets
Your dream job!

Become A Salesforce Certified Professional

It is only skills and not degree that can help you grow. But if you are one of those individuals who believe in getting certified along with skills then we have got you covered. After completion of the training not only will you become an expert in Salesforce but you will also be a Salesforce certified professional.

One Training Program 3 Certifications

Inventateq

-  SALESFORCE ADMINISTRATION Certifications
-  SALESFORCE DEVELOPER Certification
-  Industry Recognized INVENTATEQ Certificate

GET TRAINING AND GET EMPLOYED



CLASS ROOM TRAINING



ONLINE TRAINING



CORPORATE TRAINING

11,470+
Trainees

500+
Batches

4.9/5
Ratings

11,470+ Success Stories

Here is what they say about INVENTATEQ.



One of the best trainers for Salesforce. He really dives into the depth of code but explains clearly on all technical aspects. High knowledge on the subject and well versed on important concepts

MUKUTA PEGU



It's a best institute to learn Salesforce. Value for paid course fees! Had a great experience training with them. Trainers are highly skilled and qualified at the same time the course content is quite comprehensive. Great set up for certification training. I can say that If you are looking for Salesforce Training. This is the Best Institute.

SRINATH MOLUGU



Inventateq Helps if you're looking to build a career in Salesforce, Salesforce course is comprehensive, practical, and extremely affordable. It provides training that is tailored to the work that you will actually do in the industry, and it should help you ace the certification exam if you complete all the projects and quizzes..

HARISH REDDY



I done my salesforce classroom training course in inventateq. Fee is affordable. trainer is very good to explain the subject and projects for interview purpose. materials also provided here for future reference.

SADHIKA PARVEEN

11,470+ Success Stories

Here is what they say about INVENTATEQ.



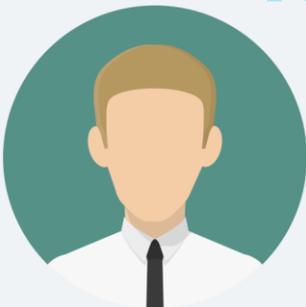
Excellent Salesforce training provided by inventateq, trainer provides real time concepts with more examples and gives assignment along with project.

SURENDRA KUMAR



I am really impressed with his lucid way of teaching. Trainer makes sure you understand all the concepts and covers almost all the material in his classes. I highly recommend Inventateq . A truly admirable teacher!

DIVYA



I came across Inventateq from my friend reference and Trainer has great knowledge and great experience in Salesforce. He always makes sure you understand each topic and he covers complex real time scenarios as an examples. He explains all related interview questions after each topic which helps to prepare interview easily.

ADHARSH



Excellent trainer for Salesforce in Bangalore. This training is not for sake of money, he will give the subject to others in systematic way. Everyone can learn easily. Good command on subject and patience to clear and explains in simple language

LOKESH REDDY

Training Process



THEORY

+



PRACTICALS



ASSIGNMENTS

+



CERTIFICATION



RESUME PREPARATION

+



ATTEND INTERVIEW

=



YOU GOT THE JOB!

01. Introduction to Cloud Computing

- What is Cloud
- What is Cloud Computing
- Types of Clouds
- Services of Cloud
 - IaaS (Infrastructure as a Service)
 - PaaS (Platform as a Service)
 - SaaS (Software as a Service)
- Advantages of Cloud
- Service Providers
 - Salesforce.com
 - Microsoft-Dynamics
 - Amazon S3,
 - Google-Azure etc.
- Advantages of Salesforce.com over other Service Providers

02. Introduction to Salesforce.com & Force.com

- What is Salesforce.com
- Difference between Salesforce.com & Force.com
- Different Environment
- Types of Editions
 - Enterprise
 - Professional
 - Unlimited
 - Group etc.
- Comparison of Editions
- Salesforce Releases
- Designing your Data Model
- Understanding the Sales Process
- Analyzing a real time functional requirement
- Converting functional requirement to technical specifications
- Building your Data model

03. CRM Overview

- What is CRM
 - How CRM can help?
 - Evolution of CRM
 - Different Objects in CRM
 - Campaign
 - Lead
 - Account
 - Opportunity etc..
 - Overview of CRM Functionality

04. Creation of Account

- SFDC Application - How to start
- Creation of Salesforce Account
- PROD vs TEST
- Components of Salesforce
 - App
 - Objects
 - Tabs
 - Fields
- Different Relationships
 - Lookup
 - Master-Detail
 - Roll-Up Summary
 - Many To Many
- Creation of
 - Custom Apps
 - Console App
 - Custom Application
 - Custom Object
 - Custom Field
 - Custom Fields with different field types
 - Field Dependencies
 - Field History Tracking

05. Operators, Formulas, Rules and Functions

- Different Logical Operators, Formula Fields and Cross Object Formula.
- Validation Rules.
- Date & String Functions.

06. Salesforce View Setup

- Setting up User Interface
- Home Page Layouts and Home Page Components
- List Views
- Adding Snapshot to Home Page Layout
- Working With Chatters

07. Lead Cycle

- Creation of Campaign
- Creation and Conversion of Lead
- Web to Lead

08. Service & Support Management

- Cases
 - Email to Case
 - Web to Mail
- Queues
- Groups
- Assignment Rules
- Escalation Rules
- Auto Response Rules
- Work Flows and its Actions
 - Field Update
 - Email Alert
 - Assign a new task to User
 - Outbound Messages
- Approvals Process
 - One Level
 - Multi-Level
- Audit Trail
- Setting up Search Layouts

09. Security and Sharing

- Creation of
 - Profiles and Permission Set
 - Role Hierarchy
 - Users

- Delegated Administrator Setup
- Organization Wide Default
 - Different Level of Security
 - Object – Level Security
 - Field – Level Security
 - Record – Level Security
 - Page – Level Security
- Profile & Role Level Security
- Difference between Profile & Role
- Sharing Rules
- Record Types and Assigning Page Layouts to Record Types
- Single Sign-On
- Public Groups

10. Tools and Data Migration Tools

- Data Loader
 - Insert
 - Update
 - Upsert
 - Export
 - Export All
- DataLoader.io
- Force.com IDE
- Working With Workbench
- Working With Import Wizard
- Working With Process Builder

11. Reports and Dashboards

- Introducing Reports
 - Build a Report
 - Run and Then Read a Report
 - Share a Report
 - Report Limits etc.
- Working with Different Types of Report
- Summary Report, Tabular Report, Joined Report and Matrix Report
- Introducing Dashboards Component Types
 - Chart
 - Gauge
 - Metric
 - Table
- Introducing Custom Report Types

12. APEX

Programming Language

1. Introduction to Apex
2. Access Modifiers and OOP's concepts
3. Data Types
4. Collections
 - List
 - Set
 - Map
5. Creating Apex Classes
6. Sample Apex Classes
7. Apex Data Manipulation Operations(DML)
 - Insert Statement
 - Update Statement
 - Upsert Statement
 - Delete Statement
 - Undelete Statement
 - Merge Statement
8. Salesforce Object Query Language(SOQL)
9. Salesforce Object Search Language(SOSL)

10. Relationship Queries

- Child-to-Parent Relationship
- Parent-to-Child Relationship
- Joins
- Aggregate Functions
 - i. GROUP BY()
 - ii. HAVING()...etc.

11. Nested Queries

12. Date Functions

13. String Functions

14. Introduction of Triggers

15. Trigger types

- Before Triggers
- After Triggers
 - 1. Trigger Events
 - 2. Trigger Context Variables
 - 3. Handling Trigger Exceptions
 - 4. Triggers and Callouts
 - 5. Execution order of Trigger
 - 6. Governor Limits
 - 7. Annotations
 - 8. Test Classes

16. Introduction of Test Classes

17. Sample Test Class examples

18. Understanding the Testing Apex and Code Coverage

13. VISUAL FORCE

1. Introduction of Visualforce
2. Standard Components with Examples
3. Standard Controller
 - a. Standard Controller with a Visualforce Page
 - b. Accessing Data with a Standard Controller
 - c. Using Standard Controller Actions
4. Standard List Controller
 - a. Standard List Controller with a Visualforce Page
 - b. Accessing Data with a List Controller
 - c. Using Standard List Controller Actions
 - d. Pagination with a List Controllers
5. Custom Controllers and Controller Extensions
 - a. Building a Custom Controller
 - b. Building a Controller Extension
 - c. Controller Methods
 - I. Action
 - II. Getter
 - III. Setter
6. Order of Execution in Visualforce Page
7. Overriding Buttons, Links and Tabs with Visualforce Page
8. Create Static Resources and Using in Visualforce page
9. Introduction of Custom Components
 - a. Creating Custom components
 - b. Using Custom Components in Visualforce Page
 - c. Custom Component Attributes and Controllers

10. Dynamic Visualforce Binding

- a. Using Dynamic References with Standard and Custom objects
- b. Dynamic References to Global Variables

11. Integrating Email with Visualforce

- a. Sending an Email with Visualforce
 - I. Creating a Custom Controller with the Messaging class
 - II. Creating an Email Attachments

12. Email Templates

- a. Creating Visualforce Email Templates
- b. Custom Stylesheet in a Visualforce Email Templates

13. Using JavaScript in Visualforce Pages

- a. Using \$Component to Reference Components from JavaScript
- b. Using JavaScript Libraries with Visualforce
- c. Remoting JavaScript for Apex Controllers
- d. Visualforce Remote Objects

14. Advanced Development

- 1) Apex Scheduling
 - a. Introduction of Scheduling
 - b. Types of Scheduling
 - i) Salesforce User Interface
 - ii) Using Apex Code
 - c. Apex Jobs
 - d. Use of CronTrigger
- 2) Batch Apex
 - a. Need of Batch Apex
 - b. Batch Apex Methods
 - c. Examples with Real time Scenarios
 - d. Difference b/w Batch Apex and Data Loader
- 3) Email Services with examples
- 4) Deployment Process
 - a. Introduction of SandBox and Types of Sandbox and Production
 - b. Different Types of Deployment process
 - i) Using ChangeSets
 - ii) Using Eclipse IDE
 - iii) Using Force.com IDE
 - iv) Using Migration Tool
- 5) Use of Workbench
- 6) Use of Developer Console and Debug Logs

OUR HIRING PARTNERED COMPANIES LIST



Inventateq



POPULAR COURSES FROM INVENTATEQ



100% JOB ORIENTED TRAINING COURSES WE PROVIDE

❖ Digital Marketing (SEO/Social Media/PPC Google Adwords)	❖ BigData Hadoop Course	❖ Machine Learning Certification Training
❖ Best SEO Training	❖ Spark and Scala Course	❖ Block Chain Training Courses
❖ AWS Training	❖ DevOps Training	❖ Artificial Intelligence Courses
❖ Cloud Computing Training	❖ Angularjs and Node JS Training	❖ Tally ERP & GST Accounting classes
❖ Data Science Courses	❖ Weblogic Training	❖ Java course
❖ RPA Training	❖ .NET Technologies	❖ Software Testing Course, Manual Testing, QTP, UFT, Loadrunner
❖ Internet of Things IoT Training	❖ SOA Suite 11g	❖ C C++ Course
❖ Microsoft Azure Training	❖ Oracle DBA Training	❖ Tableau
❖ Data Warehousing - Informatica	❖ Oracle SQL, PLSQL, DBA, D2k, Apps	❖ PHP MYSQL, Python
❖ Selenium Training	❖ ETL Testing Course	❖ Human Resources Classes
❖ IBM Cognos 10 BI & Cognos TM1	❖ PPC Training Institute	❖ Microstategy Course
❖ Qlikview (Deisgner, Developer, Publisher, Server)	❖ Autodesk Revit Training	❖ Cisco CCNA Networking
❖ IBM Websphere	❖ Autodesk CAD 2d and 3d Course	❖ SAS Training
❖ Learn ODI 11g	❖ Catia Training	❖ Softskill Courses
❖ Python Training	❖ Wiring Harness Training	❖ ITIL Certificate Training
❖ Abinitio Classes	❖ Content Writing Training	❖ SAP Courses
❖ Web Designing Course	❖ Siebel CRM Courses	❖ OBIEE
❖ Data Stage Classes	❖ Clear Case Training	

6 CENTERS AND COUNTING

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