INVENTATEQ
LEARN SKILLS • GET PLACED

MASTER VLOCITY CLOUD CRM
COURSE With Placement

Build In-Demand Professional Expertise with Real-Time Hands-on Vlocity Cloud Crm Training

BEST RATED ON TOP PLATFORMS

Google Reviews ★★★★★ · Trustpilot ★★★★★ · Sulekha ★★★★★

COURSE BENEFITS

- ✓ 100% Practical & Real-Time Hands-on Labs
- ✓ End-to-End Capstone Implementation Projects
- ✓ Industry Recognized Certification Preparation
- ✓ 100% Dedicated Placement Support in MNC's & Mock Interviews

15+ YEARS OF EXCELLENCE · **500+** HIRING PARTNERS · **25K** STUDENTS TRAINED · **15K** STUDENTS PLACED

Chat on WhatsApp
FREE Career Counselling
+91 85500 00909

YOUR FUTURE
STARTS HERE !

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ARE YOU FACING THESE CHALLENGES ?

- Still searching for your first job after graduation?
- Worried about the Gap? And don't know how to start your career?
- Stuck in a low-salary job? and seeking for better growth opportunities?
- Fear of switching to an IT career from a non-IT background
- Not getting interview calls despite applying to 100+ jobs?

TOO MUCH THEORY
NO PROJECTS
SKILL GAP
NO GUIDANCE

How Inventateq Helps You

Waiting Ends. Careers Begin.
Build job-ready skills. Start applying with confidence.

Turns Gaps into Comebacks
Close skill gaps. Rebuild your career

Break Free. Move Forward
Learn in-demand skills. Take your next career step.

Doubt Out. Confidence In.
Practice real skills. Walk into interviews prepared.

Turn Rejections into Chances
Turn every setback into skills employers value.

Be Smart Learn AI
Learn AI tools. Work smarter. Stay updated

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ABOUT INVENTATEQ

Inventateq is a leading IT training and placement company committed to transforming learners into Industry ready professionals

Our Mission
To deliver high-quality education, practical slots and career opportunities that empower individuals to achieve their dreams

Our Vision
To be a globally recognised training company known for innovation, quality and impactful learner outcomes.

Why Thousands Choose Inventateq?

15+ Years of Excellence · **500+** Hiring Partners · **25,000+** Students Trained · **15,000+** Students Placed

We Collaborate With

Deloitte. · Capgemini · amazon · HCL · Tech Mahindra

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WHY LEARN VLOCITY CLOUD CRM ?

Enterprises worldwide are actively hiring certified Vlocity Cloud Crm professionals to drive critical business operations, digital transformation, and modernization.

CAREER SCOPE OF VLOCITY CLOUD CRM

Exponential Industry Demand
Rapid enterprise adoption across global IT firms, MNCs, and technology centers

Premium Salary Compensation
Command competitive compensation packages with rapid growth milestones

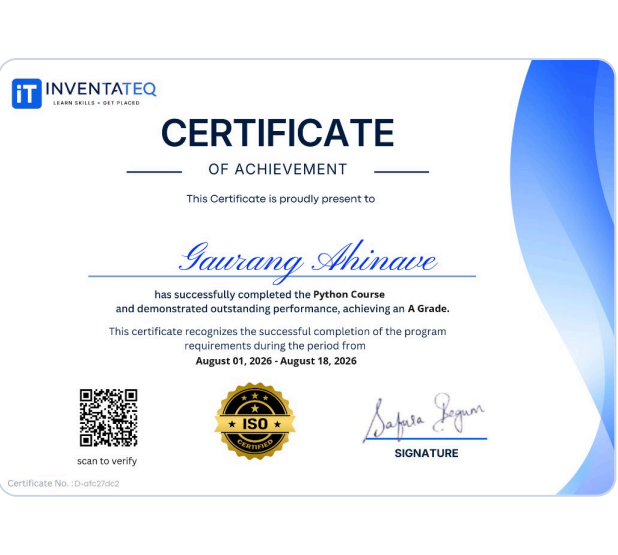
Cross-Industry Opportunities
Versatile skill set applicable across technology, consulting, finance, and core sectors

Future-Proof Career Growth
Long-term job security supported by ongoing digital modernization and tooling investment

Global Certification Pathways
Direct alignment with recognized industry certifications to validate your competence

Worldwide Job Prospects
Open doors to roles in major Indian tech hubs as well as international remote positions

INDUSTRY-RECOGNIZED CERTIFICATION



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CERTIFICATE
OF ACHIEVEMENT
This Certificate is proudly present to
Gaurang Ahinave
has successfully completed the Python Course and demonstrated outstanding performance, achieving an A Grade.
This certificate recognizes the successful completion of the program requirements during the period from
August 01, 2026 - August 18, 2026
scan to verify
ISO
SIGNATURE

QR Verified · Globally Valid · ISO 9001:2015

High Enterprise Demand. Global MNC Consulting. Premium Packages.

Average Vlocity Cloud Crm Consultant Salary in India

₹7.5 LPA – ₹24 LPA

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WHY INVENTATEQ ?

Because we have placed over 15,000+ students and we can place you as well

STUDENT PLACEMENTS

- ✓ 100% Placement Assurance Support
- ✓ 500+ Top Tech Hiring Partners
- ✓ Resume & LinkedIn Optimization
- ✓ Industry Mock Technical Interviews
- ✓ Unlimited Interview Calls Until Placed

COURSE & PLACEMENT VIDEOS

Student Genuine Feedback
Salesforce Training in Bangalore, Learn Sales...
Inventateq Bangalore Reviews
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Practical Training Success
Inventateq Reviews & Student Genuine Feed...
Industry Tech Career
Watch Video

Placement Story
Ananya's Placement Success Story | AI Course ...
Campus to MNC Offer
Watch Video

Interview Skills & Growth
Inventateq Reviews & Student Genuine Feed...
Free Student Masterclass
Watch Video

> **At Inventateq, Your Success is Our Mission !**

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GUARANTEED PLACEMENT SUPPORT

We don't just teach, we prepare you for the real world!

- ✓ Aptitude Training
- ✓ Technical Training
- ✓ Mock Interviews
- ✓ HR Interview Preparation
- ✓ Resume Preparation
- ✓ Cover Letter Preparation
- ✓ LinkedIn Profile Optimisation
- ✓ Job Portal Access
- ✓ Placement Drives & Hiring Events

OUR RECRUITMENT PARTNERS

TATA · Infosys · wipro · Capgemini · Tech Mahindra · LARSEN & TOUBRO · HCL TECH · accenture

OUR PLACEMENT STATS

Our placement record reflects consistent growth, with students securing opportunities across leading companies in diverse industries.

15,000+ Students Placed · **500+** Companies Hired · **95%** Placement Ratio · **6 LPA** Average Package

Check Most Recent Placements

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CAREER PROGRESSION

Job responsibilities, technical competency and portfolio evidence for each role.

ROLE PATHWAY	TYPICAL RESPONSIBILITIES	PORTFOLIO PROOF
Vlocity Cloud Engineer	Manage core Industry CRM tasks, configure tooling, and support delivery.	Practical Industry CRM setup files, exercise scripts, and documentation.
Vlocity Cloud Specialist	Build practical Data workflows, implement features, and resolve issues.	Functional Data modules, workflow configs, and practical deliverables.
Cloud Vlocity Cloud Architect	Lead Vlocity Cloud technical delivery, design solutions, and set standards.	Complete Vlocity Cloud capstone artifacts, technical blueprints, and reports.

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SKILLS ROADMAP

Progress from core foundations to production-ready enterprise workflows.

MILESTONE	PRACTICAL OUTPUT	REVIEW EVIDENCE
Milestone 1 (Foundations)	Master fundamental Industry CRM concepts, environment setup, and tools.	Configured Industry CRM workspace and verified practice exercises.
Milestone 2 (Implementation)	Develop practical Data workflows and functional domain modules.	Working Data project modules and validated practice outputs.
Milestone 3 (Advanced Workflows)	Implement advanced Cards, UI, features, integrations, and optimizations.	Validated Cards, UI, configurations and technical review outputs.
Milestone 4 (Production Capstone)	Deliver an end-to-end Vlocity Cloud capstone project and technical review.	Complete Vlocity Cloud project portfolio artifact and defense.

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DETAILED MODULE PLAN

10 in-depth modules • 3 Months Duration • Hands-on practical training

1 Module 1: Industry CRM Foundations

- Understanding why industry-specific CRM platforms differ from generic CRM setups
- Role of Salesforce Industries in telecom, insurance, healthcare, and complex service workflows
- How Vlocity-driven solutions support guided selling, service, and process acceleration
- Building conceptual clarity around
- industry-cloud CRM needs

GUIDED LAB
Configure and verify why industry-specific CRM platforms differ in your practice cloud environment.

INTERVIEW & ASSESSMENT
Explain how why industry-specific CRM platforms differ improves system reliability and performance.

2 Module 2: Salesforce Industries

- Architecture Awareness
- Understanding the place of Vlocity
- components inside the Salesforce ecosystem
- Industry data, guided process logic, and omnichannel workflow support awareness
- How verticalized CRM structures support faster business process execution
- Positioning Vlocity knowledge within broader Salesforce career paths

GUIDED LAB
Configure and verify Architecture Awareness in your practice cloud environment.

INTERVIEW & ASSESSMENT
Explain how Architecture Awareness improves system reliability and performance.

3 Module 3: Data and Product Modeling Concepts

- Industry data modeling awareness, products, services, attributes, and business relationships
- How guided quoting and service flows depend on structured data
- Understanding reusable product and offer logic in complex CRM solutions
- Building the foundation for industry-specific process configuration

GUIDED LAB
Configure and verify Industry data modeling awareness in your practice cloud environment.

INTERVIEW & ASSESSMENT
Explain how Industry data modeling awareness improves system reliability and performance.

4 Module 4: Guided Processes and OmniScript Awareness

- Understanding guided digital interactions and step-based user process design
- Role of OmniScripts in helping users
- complete complex workflows
- How structured guided experiences improve user efficiency and accuracy
- Recognizing where guided experiences fit into service and sales journeys

GUIDED LAB
Create user accounts with restricted permissions and test secure role switching.

INTERVIEW & ASSESSMENT
Explain why giving minimum required permissions protects cloud environments.

5 Module 5: Integration Procedure and Workflow Awareness

- Understanding how server-side logic and reusable process operations support CRM experiences
- Awareness of integration procedures, data retrieval, and orchestration logic
- How process acceleration and abstraction improve enterprise CRM performance
- Connecting user flows to backend-driven business process execution

GUIDED LAB
Launch a virtual cloud server, connect to it securely, and host a simple web page.

INTERVIEW & ASSESSMENT
Explain the benefits of renting cloud servers instead of buying physical computers.

6 Module 6: Cards, UI, and Industry Interaction Design

- Role of card-based interfaces and contextual user experiences in Vlocity environments
- Displaying relevant customer, product, or case information effectively
- Designing clearer operational views for agents and business users
- Understanding user-experience needs in industry-specific CRM applications

GUIDED LAB
Create user accounts with restricted permissions and test secure role switching.

INTERVIEW & ASSESSMENT
Explain why giving minimum required permissions protects cloud environments.

7 Module 7: Quote, Order, and Service Workflow Awareness

- Understanding quote-to-order and
- service-oriented workflow concepts in vertical CRM
- How complex products and customer processes are handled with guided logic
- Why industry CRM needs stronger process discipline than basic lead management
- Building awareness of practical enterprise use cases

GUIDED LAB
Configure and verify quote-to-order and in your practice cloud environment.

INTERVIEW & ASSESSMENT
Explain how quote-to-order and improves system reliability and performance.

8 Module 9: Business Use Cases and Career Context

- Telecom, insurance, healthcare, and
- service-process scenarios where Vlocity is relevant
- How Vlocity skills connect to Salesforce ecosystem opportunities
- Interview-oriented understanding of
- industry-cloud process transformation
- Positioning oneself for Salesforce Industries support and consultant roles
- Career Opportunities

GUIDED LAB
Create user accounts with restricted permissions and test secure role switching.

INTERVIEW & ASSESSMENT
Explain why giving minimum required permissions protects cloud environments.

9 Module 8: Deployment, Governance, and Team Workflow

- How Salesforce Industries work is managed across admins, consultants, and developers
- Governance, testing, and solution quality awareness in enterprise projects
- Understanding project roles inside
- industry-cloud implementations
- Preparing for support or consultant-style discussions around Vlocity workflows

GUIDED LAB
Create user accounts with restricted permissions and test secure role switching.

INTERVIEW & ASSESSMENT
Explain why giving minimum required permissions protects cloud environments.

10 Module 10: Real Project Workflow

- Walking through a guided industry-process scenario from data context to user flow
- Applying guided interactions,
- data-awareness, and business process thinking together
- Preparing a demonstrable project narrative for interviews or learning showcase
- Project output aligned with Salesforce Industries and Vlocity-oriented roles
- Salesforce Industries Associate
- Vlocity CRM Consultant Trainee
- Industry Cloud Support Analyst

GUIDED LAB
Complete an end-to-end practical project bringing together everything you built in this course.

INTERVIEW & ASSESSMENT
Present your completed project and explain your key design decisions with confidence.

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REAL-WORLD PORTFOLIO PROJECTS

Practical industry scenarios, tools applied, and demonstrable project outcomes.

Project 1: Applying guided interactions,

What it is: Set up the core Industry CRM environment and configure essential business settings.

What you do: Initialize base configurations, create clean templates, and verify workflow controls.

Tools used: Vlocity Cloud Crm, Industry CRM, industry specific CRM

Project outcome: Working project foundation configured and tested according to best practices.

Project 2: Salesforce Industries Associate

What it is: Build practical Data Product Modeling modules to handle everyday business operations.

What you do: Create core functional components, validate input data, and prevent common errors.

Tools used: Vlocity Cloud Crm, Data Product Modeling, Industry data modeling

Project outcome: Functional business module ready to run and demo with zero manual errors.

Project 3: Vlocity CRM Consultant Trainee

What it is: Connect Integration Procedure Workflow with server side logic to automate data and team workflows.

What you do: Set up automated pipelines, link required services, and run end-to-end tests.

Tools used: Vlocity Cloud Crm, Integration Procedure Workflow, server side logic

Project outcome: Live automated workflow pipeline documented with clear usage guides.

Project 4: Industry Cloud Support Analyst

What it is: Optimize Quote Order Service workflows for security, speed, and reliability.

What you do: Audit performance bottlenecks, apply security rules, and optimize execution speed.

Tools used: Vlocity Cloud Crm, Quote Order Service, quote order

Project outcome: Production-grade technical deliverable ready to add to your personal portfolio.

Project 5: Vlocity Cloud Crm End-to-End Capstone

What it is: Build a complete, production-ready Vlocity Cloud Crm project bringing all skills together.

What you do: Design, code, test, and document a full project workflow from scratch to launch.

Tools used: Vlocity Cloud Crm, Deployment Governance Team, Salesforce Industries is

Project outcome: Verified capstone project ready to showcase on your resume and interview calls.

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ASSESSMENT FRAMEWORK

Module tests, practical evaluations, capstone and completion criteria.

COMPONENT	ASSESSMENT FOCUS	PASS EVIDENCE
Module Knowledge Quizzes	Core Industry CRM principles, industry terminology, and workflow concepts	Consistent passing score across syllabus unit evaluation tests
Lab Submissions & Practice Reviews	Hands-on Data implementation, configuration, and practical exercises	Working lab deliverables satisfying practical evaluation rubrics
Hands-On Mini Projects	Independent problem-solving using intermediate Cards UI techniques	Functional project artifacts addressing realistic domain scenarios
Final Production Capstone	End-to-end Vlocity Cloud implementation, quality review, and delivery	Complete capstone submission with technical walkthrough review
Technical Mock Viva	Technical reasoning, troubleshooting approaches, and communication	Successfully defending project decisions in structured mock panels

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RESUME, GITHUB & LINKEDIN

Evidence-based resume writing and professional project presentation.

- Modular GitHub repository per project with setup steps, dependencies, and clean commits.
- Detailed Industry CRM diagrams, component specifications, and end-to-end workflows.
- Visual project sheets, live demonstration walkthroughs, and verified functional outputs.
- Project documentation covering Data setup, configuration steps, and test notes.
- Direct resume bullet points highlighting hands-on Vlocity Cloud tools and technical outcomes.
- Structured practice for technical interview pitches, walkthroughs, and viva defense.

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OUR STUDENT

Meet the learners who turned their goals into successful careers through dedication, skill, and continuous growth.

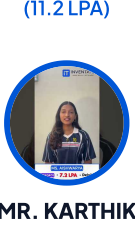
READ REVIEWS

MS. SNEHA
Placed at Wipro (9.5 LPA)

"The hands-on cloud labs at Inventateq transformed my technical confidence. Writing infrastructure as code and configuring CI/CD pipelines gave me the exact skills needed!"
Course Completed : **Vlocity Cloud Crm Specialist** ★★★★★

MR. HARSHIT
Placed at Accenture (11.2 LPA)

"Inventateq's real-world focus on containerization and monitoring was top-notch. The capstone deployment gave me the confidence to handle production interview questions."
Course Completed : **Vlocity Cloud Crm Specialist** ★★★★★



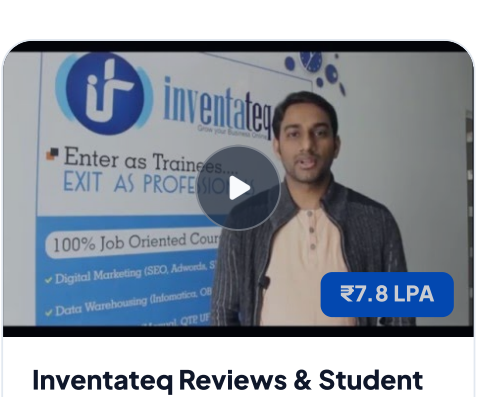
MR. KARTHIK
Placed at Capgemini (10.5 LPA)

"Transitioning to a Cloud & DevOps role seemed challenging until I joined Inventateq. The 1-on-1 mentorship and mock interview drills made clearing my interview seamless."
Course Completed : **Vlocity Cloud Crm Specialist** ★★★★★

WATCH VIDEOS

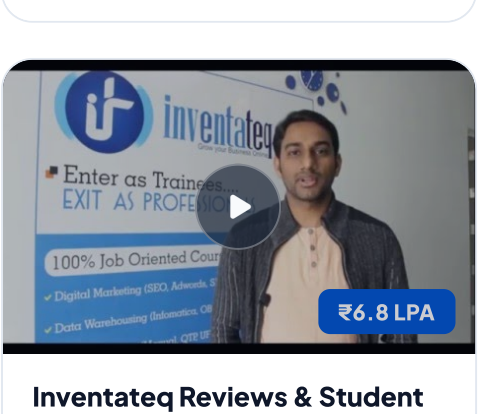
Watch real stories from our students as they talk about their journey, growth, and placement success.

Salesforce Training in Bangalore, Learn Salesforce from Scratch
Course Video 1 • Student Feedback
Watch Story

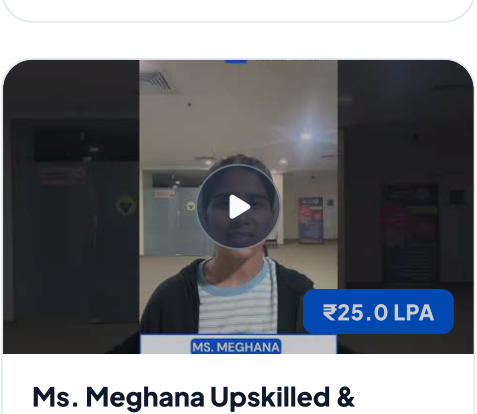


Inventateq Reviews & Student Genuine Feedback Bangalore
Course Video 2 • Student Feedback
Watch Story

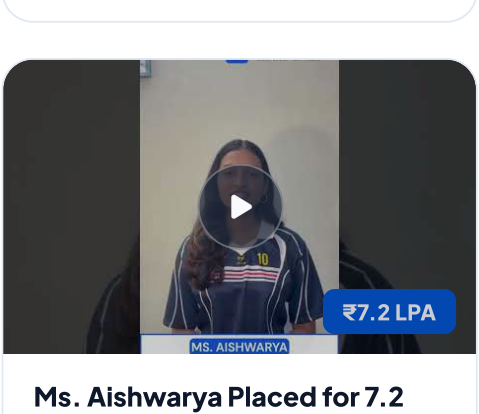
Ananya's Placement Success Story | AI Course | 6.5 LPA at Accenture| Inventateq
Course Video 3 • Student Feedback
Watch Story



Inventateq Reviews & Student Genuine Feedback Bangalore
Course Video 4 • Student Feedback
Watch Story



Ms. Meghana Upskilled & Placed at 25 LPA
Top Offer • Enterprise Consultant
Watch Story



Ms. Aishwarya Placed for 7.2 LPA Package
Verified Offer • Software Dev
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