INVENTATEQ
LEARN SKILLS • GET PLACED

MASTER SALESFORCE
COURSE With Placement

Build In-Demand Professional Expertise with Real-Time Hands-on Salesforce Training

BEST RATED ON TOP PLATFORMS

Google Reviews ★★★★★ | Trustpilot ★★★★★ | Sulekha ★★★★★

COURSE BENEFITS

- 100% Practical & Real-Time Hands-on Labs
- End-to-End Capstone Implementation Projects
- Industry Recognized Certification Preparation
- 100% Dedicated Placement Support in MNC's & Mock Interviews

15+	500+	25K	15K
YEARS OF EXCELLENCE	HIRING PARTNERS	STUDENTS TRAINED	STUDENTS PLACED

Chat on WhatsApp
FREE Career Counselling
+91 85500 00909

YOUR FUTURE
STARTS HERE !

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ARE YOU FACING THESE CHALLENGES ?

TOO MUCH THEORY
NO PROJECTS
SKILL GAP
NO GUIDANCE

- Still searching for your first job after graduation?
- Worried about the Gap? And don't know how to start your career?
- Stuck in a low-salary job? and seeking for better growth opportunities?
- Fear of switching to an IT career from a non-IT background
- Not getting interview calls despite applying to 100+ jobs?

How Inventateq Helps You

Waiting Ends. Careers Begin.
Build job-ready skills. Start applying with confidence.

Turns Gaps into Comebacks
Close skill gaps. Rebuild your career

Break Free. Move Forward
Learn in-demand skills. Take your next career step.

Doubt Out. Confidence In.
Practice real skills. Walk into interviews prepared.

Turn Rejections into Chances
Turn every setback into skills employers value.

Be Smart Learn AI
Learn AI tools. Work smarter. Stay updated.

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ABOUT INVENTATEQ

Inventateq is a leading IT training and placement company committed to transforming learners into Industry ready professionals

Our Mission
To deliver high-quality education, practical slots and career opportunities that empower individuals to achieve their dreams

Our Vision
To be a globally recognised training company known for innovation, quality and impactful learner outcomes.

Why Thousands Choose Inventateq?

15+	500+	25,000+	15,000+
Years of Excellence	Hiring Partners	Students Trained	Students Placed

We Collaborate With

Deloitte. Capgemini amazon HCL Tech Mahindra

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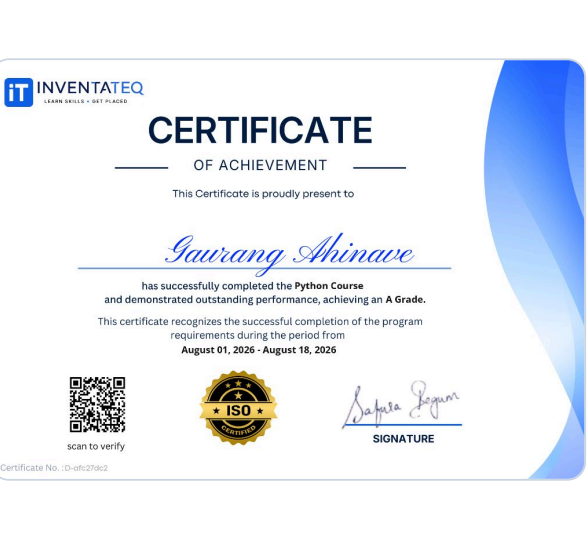
WHY LEARN SALESFORCE ?

Enterprises worldwide are actively hiring certified Salesforce professionals to drive critical business operations, digital transformation, and modernization.

CAREER SCOPE OF SALESFORCE

- **Exponential Industry Demand**
  Rapid enterprise adoption across global IT firms, MNCs, and technology centers
- **Premium Salary Compensation**
  Command competitive compensation packages with rapid growth milestones
- **Cross-Industry Opportunities**
  Versatile skill set applicable across technology, consulting, finance, and core sectors
- **Future-Proof Career Growth**
  Long-term job security supported by ongoing digital modernization and tooling investment
- **Global Certification Pathways**
  Direct alignment with recognized industry certifications to validate your competence
- **Worldwide Job Prospects**
  Open doors to roles in major Indian tech hubs as well as international remote positions

INDUSTRY-RECOGNIZED CERTIFICATION



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CERTIFICATE
OF ACHIEVEMENT
This Certificate is proudly present to
Gaurang Ahinave
has successfully completed the **Python Course** and demonstrated outstanding performance, achieving an **A Grade.**
This certificate recognizes the successful completion of the program requirements during the period from
August 01, 2026 - August 18, 2026
scan to verify
ISO CERTIFIED
SIGNATURE
Certificate No.: [illegible]

QR Verified | Globally Valid | ISO 9001:2015

High Enterprise Demand. Global MNC Consulting. Premium Packages.

Average Salesforce Consultant Salary in India

₹7.5 LPA – ₹24 LPA

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WHY INVENTATEQ ?

Because we have placed over 15,000+ students and we can place you as well

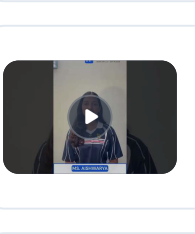
STUDENT PLACEMENTS

- 100% Placement Assurance Support
- 500+ Top Tech Hiring Partners
- Resume & LinkedIn Optimization
- Industry Mock Technical Interviews
- Unlimited Interview Calls Until Placed

COURSE & PLACEMENT VIDEOS

Student Genuine Feedback
Inventateq Reviews & Student Genuine Feed...
Inventateq Bangalore Reviews
Watch Video

Practical Training Success
Salesforce Training in Bangalore, Learn Sales...
Industry Tech Career
Watch Video



Placement Story
Inventateq SalesForce Student Ms Aishwarya pl...
Campus to MNC Offer
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Interview Skills & Growth
Free Interview Skills Development Classes for...
Free Student Masterclass
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> At Inventateq, Your Success is Our Mission !

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GUARANTEED PLACEMENT SUPPORT

We don't just teach, we prepare you for the real world!

- Aptitude Training
- Technical Training
- Mock Interviews
- HR Interview Preparation
- Resume Preparation
- Cover Letter Preparation
- LinkedIn Profile Optimisation
- Job Portal Access
- Placement Drives & Hiring Events

OUR RECRUITMENT PARTNERS

TATA | Infosys | wipro | Capgemini | Tech Mahindra | LARSEN & TOUBRO | HCL TECH | accenture

OUR PLACEMENT STATS

Our placement record reflects consistent growth, with students securing opportunities across leading companies in diverse industries.

15,000+	500+	95%	6 LPA
Students Placed	Companies Hired	Placement Ratio	Average Package

Check Most Recent Placements

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CAREER PROGRESSION

Job responsibilities, technical competency and portfolio evidence for each role.

ROLE PATHWAY	TYPICAL RESPONSIBILITIES	PORTFOLIO PROOF
Salesforce Associate	Manage core Salesforce tasks, configure tooling, and support delivery.	Practical Salesforce setup files, exercise scripts, and documentation.
Salesforce Consultant	Build practical Data Model workflows, implement features, and resolve issues.	Functional Data Model modules, workflow configs, and practical deliverables.
Lead Salesforce Consultant	Lead Salesforce technical delivery, design solutions, and set standards.	Complete Salesforce capstone artifacts, technical blueprints, and reports.

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SKILLS ROADMAP

Progress from core foundations to production-ready enterprise workflows.

MILESTONE	PRACTICAL OUTPUT	REVIEW EVIDENCE
Milestone 1 (Foundations)	Master fundamental Salesforce concepts, environment setup, and tools.	Configured Salesforce workspace and verified practice exercises.
Milestone 2 (Implementation)	Develop practical Data Model workflows and functional domain modules.	Working Data Model project modules and validated project outputs.
Milestone 3 (Advanced Workflows)	Implement advanced Service Cloud features, integrations, and optimizations.	Validated Service Cloud configurations and technical review outputs.
Milestone 4 (Production Capstone)	Deliver an end-to-end Salesforce capstone project and technical review.	Complete Salesforce project portfolio artifact and defense.

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DETAILED MODULE PLAN

11 in-depth modules • 3 Months Duration • Hands-on practical training

1 Module 1: Introduction to Salesforce

- Overview of CRM Concepts
- Salesforce Ecosystem
- Cloud Computing Basics
- Salesforce Architecture
- Editions and Licensing Overview

GUIDED LAB
Log in to the system, practice basic navigation, and complete your first CRM Concepts exercise.

INTERVIEW & ASSESSMENT
Explain what CRM Concepts is used for and why companies choose it in simple words.

2 Module 2: Salesforce Setup & Navigation

- Salesforce User Interface
- Setup Menu Overview
- App Launcher
- Object Manager
- Personal Settings

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Salesforce User Interface.

INTERVIEW & ASSESSMENT
Explain how Salesforce User Interface streamlines daily customer support and business operations.

3 Module 3: Data Model Basics

- Standard Objects
- Custom Objects
- Fields and Field Types
- Relationships (Lookup & Master-Detail)
- Schema Builder Overview

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Standard Objects.

INTERVIEW & ASSESSMENT
Explain how Standard Objects streamlines daily customer support and business operations.

4 Module 4: Security Model

- Organization-Wide Defaults (OWD)
- Roles and Role Hierarchy
- Profiles and Permission Sets
- Sharing Rules
- Field-Level Security

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Organization-Wide Defaults (OWD).

INTERVIEW & ASSESSMENT
Explain how Organization-Wide Defaults (OWD) streamlines daily customer support and business operations.

5 Module 5: Sales Cloud

- Lead Management
- Account & Contact Management
- Opportunity Management
- Sales Forecasting
- Pipeline Tracking

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Lead Management.

INTERVIEW & ASSESSMENT
Explain how Lead Management streamlines daily customer support and business operations.

6 Module 6: Service Cloud

- Case Management
- Service Console
- Knowledge Base
- Omni-Channel Support
- SLA Management

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Case Management.

INTERVIEW & ASSESSMENT
Explain how Case Management streamlines daily customer support and business operations.

7 Module 7: Automation Tools

- Flow Builder
- Workflow Rules (Overview)
- Process Builder (Overview)
- Approval Processes
- Business Process Automation

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Flow Builder.

INTERVIEW & ASSESSMENT
Explain how Flow Builder streamlines daily customer support and business operations.

8 Module 8: Reports & Dashboards

- Report Types
- Custom Reports
- Dashboard Creation
- Filters and Dynamic Dashboards
- KPI Monitoring

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Report Types.

INTERVIEW & ASSESSMENT
Explain how Report Types streamlines daily customer support and business operations.

9 Module 9: Integration Basics

- REST API Overview
- SOAP API Overview
- External Data Integration
- Salesforce Connect (Overview)
- Data Import and Export

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for REST API Overview.

INTERVIEW & ASSESSMENT
Explain how REST API Overview streamlines daily customer support and business operations.

10 Module 10: App Customization

- Page Layouts
- Record Types
- Lightning App Builder
- Lightning Pages
- App Configuration

GUIDED LAB
Configure custom business fields, setup user permissions, and test automated workflows for Page Layouts.

INTERVIEW & ASSESSMENT
Explain how Page Layouts streamlines daily customer support and business operations.

11 Module 11: Real-Time Projects

- Sales Management CRM Project
- Customer Service Application
- Lead-to-Opportunity Workflow
- Dashboard Reporting Project
- Resume Building & Interview Preparation
- Tools Covered
- Salesforce CRM Platform
- Flow Builder

GUIDED LAB
Complete an end-to-end practical project bringing together everything you built in this course.

INTERVIEW & ASSESSMENT
Present your completed project and explain your key design decisions with confidence.

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REAL-WORLD PORTFOLIO PROJECTS

Practical industry scenarios, tools applied, and demonstrable project outcomes.

Project 1: Sales Management CRM Project

What it is: Set up the core Salesforce environment and configure essential business settings.
What you do: Build practical base configurations, create custom templates, and verify workflow controls.
Tools used: Salesforce, CRM
Project outcome: Working project foundation configured and tested according to best practices.

Project 2: Customer Service Application

What it is: Build practical Salesforce Setup Navigation modules to handle everyday business operations.
What you do: Create core functional components, validate input data, and prevent common errors.
Tools used: Salesforce, Salesforce Setup Navigation, Salesforce User Interface
Project outcome: Functional business module ready to run and demo with zero manual errors.

Project 3: Lead-to-Opportunity Workflow

What it is: Connect Security Model with Organization-Wide Defaults to automate data and team workflows.
What you do: Set up automated pipelines, link required services, and run end-to-end tests.
Tools used: Salesforce, Security Model, Organization-Wide Defaults
Project outcome: Live automated workflow pipeline documented with clear usage guides.

Project 4: Dashboard Reporting Project

What it is: Optimize Service Cloud workflows for security, speed, and reliability.
What you do: Audit performance bottlenecks, apply security rules, and optimize execution speed.
Tools used: Salesforce, Service Cloud, Case Management
Project outcome: Production-grade technical deliverable ready to add to your personal portfolio.

Project 5: Salesforce CRM Platform

What it is: Implement advanced Reports Dashboards features matching real industry requirements.
What you do: Configure custom settings, automate repetitive tasks, and test edge cases.
Tools used: Salesforce, Reports Dashboards, Report Types
Project outcome: Production-grade technical deliverable ready to add to your personal portfolio.

Project 6: Salesforce End-to-End Capstone

What it is: Build a complete, production-ready Salesforce project bringing all skills together.
What you do: Design, code, test, and document a full project workflow from scratch to launch.
Tools used: Salesforce, App Customization, Page Layouts
Project outcome: Verified capstone project ready to showcase on your resume and interview calls.

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ASSESSMENT FRAMEWORK

Module tests, practical evaluations, capstone and completion criteria.

COMPONENT	ASSESSMENT FOCUS	PASS EVIDENCE
Module Knowledge Quizzes	Core Salesforce principles, industry terminology, and workflow concepts	Consistent passing score across syllabus unit evaluation tests
Lab Submissions & Practice Reviews	Hands-on Data Model implementation, configuration, and practical exercises	Working lab deliverables satisfying practical evaluation rubrics
Hands-On Mini Projects	Independent problem-solving using intermediate Service Cloud techniques	Functional project artifacts addressing realistic domain scenarios
Final Production Capstone	End-to-end Salesforce implementation quality review, and delivery	Complete capstone submission with technical walkthrough review
Technical Mock Viva	Technical reasoning, troubleshooting approaches, and communication	Successfully defending project decisions in structured mock panels

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RESUME, GITHUB & LINKEDIN

Evidence-based resume writing and professional project presentation.

- Documented Salesforce portfolio with blueprints, configuration sheets, and master data.
- Visual project sheets, live demonstration walkthroughs, and verified functional outputs.
- Direct resume bullet points highlighting hands-on Salesforce tools and structured outcomes.
- Detailed Salesforce diagrams, component specifications, and end-to-end workflows.
- Project documentation covering Data Model setup, configuration steps, and test notes.
- Structured practice for technical interview pitches, walkthroughs, and viva defense.

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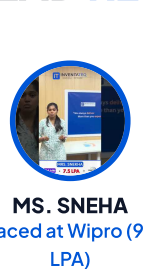
OUR STUDENT

Meet the learners who turned their goals into successful careers through dedication, skill, and continuous growth.

READ REVIEWS

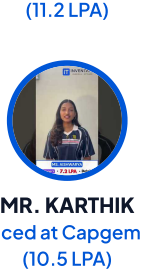


MS. SNEHA
Placed at Wipro (9.5 LPA)

"The practical lab sessions gave me the confidence to transition into enterprise roles. Working on real-world datasets helped me clear technical interviews effortlessly!"
Course Completed : **Salesforce Specialist** G ★★★★★

MR. HARSHIT
Placed at Accenture (11.2 LPA)

"Inventateq's focus on industry capstone projects and mock interviews was game-changing. The mentors guided me through every real-world implementation hurdle."
Course Completed : **Salesforce Specialist** G ★★★★★

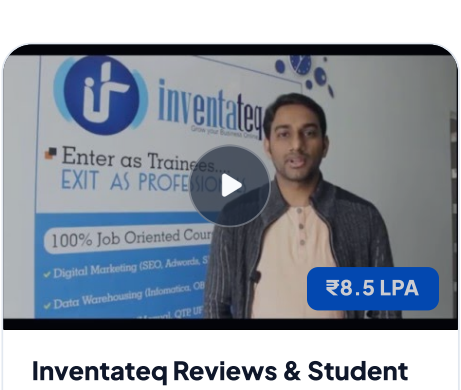


MR. KARTHIK
Placed at Capgemini (10.5 LPA)

"Moving from beginner theory to hands-on enterprise tools was seamless. The portfolio defense preparation helped me crack my MNC placement round!"
Course Completed : **Salesforce Specialist** G ★★★★★

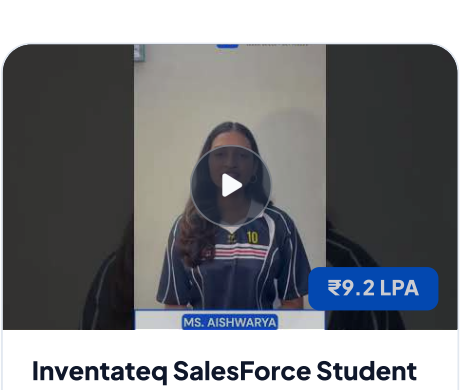
WATCH VIDEOS

Watch real stories from our students as they talk about their journey, growth, and placement success.



Inventateq Reviews & Student Genuine Feedback Bangalore
Course Video 1 • Student Feedback
Watch Story

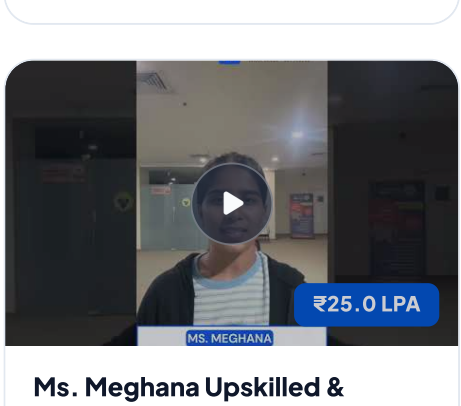
Salesforce Training in Bangalore, Learn Salesforce from Scratch
Course Video 2 • Student Feedback
Watch Story



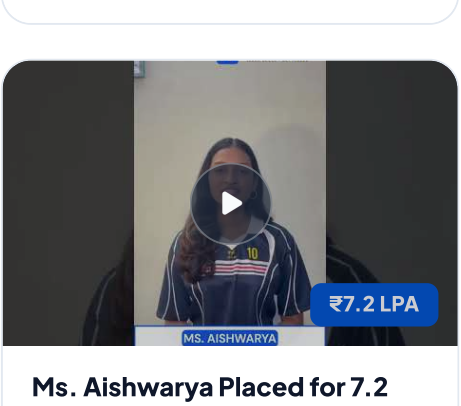
Inventateq SalesForce Student Ms. Aishwarya placed for the 7.2 LPA | Inventateq Placement Stories
Course Video 3 • Student Feedback
Watch Story

Classes @ INVENTATEQ.COM
₹6.8 LPA

Free Interview Skills Development Classes for Freshers & College Students
Course Video 4 • Student Feedback
Watch Story



Ms. Meghana Upskilled & Placed at 25 LPA
Top Offer • Enterprise Consultant
Watch Story



Ms. Aishwarya Placed for 7.2 LPA Package
Verified Offer • Software Dev
Watch Story

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