INVENTATEQ
LEARN SKILLS • GET PLACED

MASTER ORACLE CPQ
COURSE With Placement

Build In-Demand Professional Expertise with Real-Time Hands-on Oracle Cpq Training

BEST RATED ON TOP PLATFORMS

Google Reviews ★★★★★ | Trustpilot ★★★★★ | Sulekha ★★★★★

COURSE BENEFITS

- ✓ 100% Practical & Real-Time Hands-on Labs
- ✓ End-to-End Capstone Implementation Projects
- ✓ Industry Recognized Certification Preparation
- ✓ 100% Dedicated Placement Support in MNC's & Mock Interviews

15+	500+	25K	15K
YEARS OF EXCELLENCE	HIRING PARTNERS	STUDENTS TRAINED	STUDENTS PLACED

Chat on WhatsApp
FREE Career Counselling
+91 85500 00909

YOUR FUTURE
STARTS HERE !

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ARE YOU FACING THESE CHALLENGES ?

TOO MUCH THEORY
NO PROJECTS
SKILL GAP
NO GUIDANCE
?

- Still searching for your first job after graduation?
- Worried about the Gap? And don't know how to start your career?
- Stuck in a low-salary job? and seeking for better growth opportunities?
- Fear of switching to an IT career from a non-IT background
- Not getting interview calls despite applying to 100+ jobs?

How Inventateq Helps You

Waiting Ends. Careers Begin.
Build job-ready skills. Start applying with confidence.

Turns Gaps into Comebacks
Close skill gaps. Rebuild your career

Break Free. Move Forward
Learn in-demand skills. Take your next career step.

Doubt Out. Confidence In.
Practice real skills. Walk into interviews prepared.

Turn Rejections into Chances
Turn every setback into skills employers value.

Be Smart Learn AI
Learn AI tools. Work smarter. Stay updated

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ABOUT INVENTATEQ

Inventateq is a leading IT training and placement company committed to transforming learners into Industry ready professionals

Our Mission
To deliver high-quality education, practical slots and career opportunities that empower individuals to achieve their dreams

Our Vision
To be a globally recognised training company known for innovation, quality and impactful learner outcomes.

Why Thousands Choose Inventateq?

15+	500+	25,000+	15,000+
Years of Excellence	Hiring Partners	Students Trained	Students Placed

We Collaborate With

Deloitte. | Capgemini | amazon | HCL | Tech Mahindra

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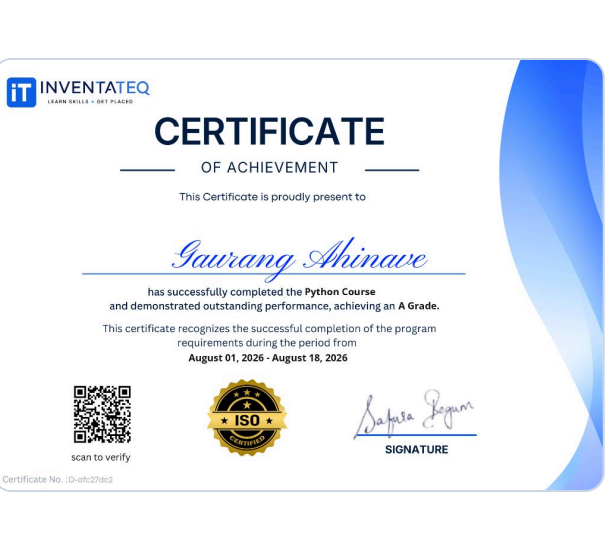
WHY LEARN ORACLE CPQ ?

Enterprises worldwide are actively hiring certified Oracle Cpq professionals to drive critical business operations, digital transformation, and modernization.

CAREER SCOPE OF ORACLE CPQ

- **Exponential Industry Demand**
  Rapid enterprise adoption across global IT firms, MNCs, and technology centers
- **Premium Salary Compensation**
  Command competitive compensation packages with rapid growth milestones
- **Cross-Industry Opportunities**
  Versatile skills applicable across technology, consulting, finance, and core sectors
- **Future-Proof Career Growth**
  Long-term job security supported by ongoing digital modernization and tooling investment
- **Global Certification Pathways**
  Direct alignment with recognized industry certifications to validate your competence
- **Worldwide Job Prospects**
  Open doors to roles in major Indian tech hubs as well as international remote positions

INDUSTRY-RECOGNIZED CERTIFICATION



INVENTATEQ
CERTIFICATE
OF ACHIEVEMENT
This Certificate is proudly present to
Gaurang Ahinave
has successfully completed the Python Course and demonstrated outstanding performance, achieving an A Grade.
This certificate recognizes the successful completion of the program requirements during the period from
August 01, 2026 - August 18, 2026
scan to verify
SIGNATURE

QR Verified | Globally Valid | ISO 9001:2015

Direct Business Impact. Fast-Growing Industry Demand. High Career Mobility.

Average Oracle Cpq Engineer Salary in India
₹5.5 LPA – ₹18 LPA

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WHY INVENTATEQ ?

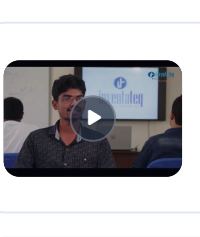
Because we have placed over 15,000+ students and we can place you as well

STUDENT PLACEMENTS

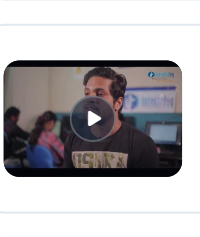
- ✓ 100% Placement Assurance Support
- ✓ 500+ Top Tech Hiring Partners
- ✓ Resume & LinkedIn Optimization
- ✓ Industry Mock Technical Interviews
- ✓ Unlimited Interview Calls Until Placed

COURSE & PLACEMENT VIDEOS

Student Genuine Feedback
Inventateq Reviews & Student Genuine Feed...
Inventateq Bangalore Reviews
Watch Video



Practical Training Success
Oracle SQL PLSQL Training Reviews by Inventat...
Industry Tech Career
Watch Video



Placement Story
Bigdata Course in Bangalore, Best Hadoop Trai...
Campus to MNC Offer
Watch Video

Interview Skills & Growth
Free Interview Skills Development Classes for...
Free Student Masterclass
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> At Inventateq, Your Success is Our Mission !

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GUARANTEED PLACEMENT SUPPORT

We don't just teach, we prepare you for the real world!

- ✓ Aptitude Training
- ✓ Technical Training
- ✓ Mock Interviews
- ✓ HR Interview Preparation
- ✓ Resume Preparation
- ✓ Cover Letter Preparation
- ✓ LinkedIn Profile Optimisation
- ✓ Job Portal Access
- ✓ Placement Drives & Hiring Events

OUR RECRUITMENT PARTNERS

- TATA
- Infosys
- wipro
- Capgemini
- Tech Mahindra
- LARSEN & TOUBRO
- HCL TECH
- accenture

OUR PLACEMENT STATS

Our placement record reflects consistent growth, with students securing opportunities across leading companies in diverse industries.

15,000+	500+	95%	6 LPA
Students Placed	Companies Hired	Placement Ratio	Average Package

Check Most Recent Placements

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CAREER PROGRESSION

Job responsibilities, technical competency and portfolio evidence for each role.

ROLE PATHWAY	TYPICAL RESPONSIBILITIES	PORTFOLIO PROOF
Oracle Cpq Associate	Manage core Oracle Cpq tasks, configure tooling, and support delivery.	Practical Oracle CPQ setup files, exercise scripts, and documentation.
Oracle Cpq Consultant	Build practical Pricing Management workflows, implement features, and resolve issues.	Functional Pricing Management modules, workflow configs, and practical evidence deliverables.
Lead Oracle Cpq Consultant	Lead Oracle Cpq delivery, design solutions, and set standards.	Complete Oracle CPQ capstone artifacts, technical blueprints, and review reports.

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SKILLS ROADMAP

Progress from core foundations to production-ready enterprise workflows.

MILESTONE	PRACTICAL OUTPUT	REVIEW EVIDENCE
Milestone 1 (Foundations)	Master fundamental Oracle CPQ concepts, environment setup, and tools.	Configured Oracle CPQ workspace and verified setup.
Milestone 2 (Implementation)	Develop practical Pricing Management workflows and functional domain modules.	Working Pricing Management project modules, workflow configs, and practical evidence outputs.
Milestone 3 (Advanced Workflows)	Implement advanced BML features, integrations, and optimizations.	Validated BML configurations and technical review outputs.
Milestone 4 (Production Capstone)	Deliver an end-to-end Oracle Cpq capstone project and technical review.	Complete Oracle Cpq project portfolio artifact and defense.

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DETAILED MODULE PLAN

10 in-depth modules • 3 Months Duration • Hands-on practical training

1 Module 1: Introduction to Oracle CPQ

- Overview of Oracle CPQ
- CPQ Business Process
- Oracle CPQ Architecture
- Configure, Price, Quote Lifecycle
- User Interface and Navigation

GUIDED LAB
Log in to the system, practice basic navigation, and complete your first Oracle CPQ exercise.

INTERVIEW & ASSESSMENT
Explain what Oracle CPQ is used for and why companies choose it in simple words.

2 Module 2: Product Configuration

- Product Catalog Management
- Product Families and Models
- Configuration Rules
- Attributes and Options
- Constraint Rules

GUIDED LAB
Complete a guided practical exercise on Product Catalog Management and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of Product Catalog Management and how you use it in real job roles.

3 Module 3: Pricing Management

- Pricing Models
- Price Books
- Discount Rules
- Dynamic Pricing
- Approval-Based Pricing

GUIDED LAB
Complete a guided practical exercise on Pricing Models and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of Pricing Models and how you use it in real job roles.

4 Module 4: Quote Management

- Quote Creation
- Quote Templates
- Proposal Generation
- Document Designer
- Approval Workflows

GUIDED LAB
Complete a guided practical exercise on Quote Creation and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of Quote Creation and how you use it in real job roles.

5 Module 5: Commerce Process

- Commerce Workflows
- Transaction Management
- Order Submission
- Commerce Rules
- Order Validation

GUIDED LAB
Complete a guided practical exercise on Commerce Workflows and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of Commerce Workflows and how you use it in real job roles.

6 Module 6: BML (BigMachines Language)

- Introduction to BML
- Variables and Functions
- Data Manipulation
- Business Logic Development
- Debugging BML Scripts

GUIDED LAB
Complete a guided practical exercise on BML and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of BML and how you use it in real job roles.

7 Module 7: Integrations

- Oracle CX Integration
- Salesforce CRM Integration
- Oracle ERP Integration
- REST & SOAP APIs
- Data Synchronization

GUIDED LAB
Connect your web app to a live API to fetch, display, and save customer information.

INTERVIEW & ASSESSMENT
Explain how a web browser asks a server for data using simple analogies.

8 Module 8: Administration & Security

- User Roles and Permissions
- Site Administration
- Migration and Deployment
- Performance Optimization
- Security Best Practices

GUIDED LAB
Complete a guided practical exercise on User Roles and Permissions and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of User Roles and Permissions and how you use it in real job roles.

9 Module 9: Reporting & Analytics

- Reports and Dashboards
- Sales Performance Analysis
- Quote Analytics
- KPI Tracking
- Business Intelligence Overview

GUIDED LAB
Complete a guided practical exercise on Reports and Dashboards and verify your results.

INTERVIEW & ASSESSMENT
Explain the core purpose of Reports and Dashboards and how you use it in real job roles.

10 Module 10: Real-Time Projects

- Product Configuration Project
- Pricing & Quotation Automation
- CRM Integration Project
- CPQ Implementation Case Study
- Resume Building & Interview Preparation
- Tools Covered
- Oracle CPQ Cloud
- BML (BigMachines Language)

GUIDED LAB
Complete an end-to-end practical project bringing together everything you built in this course.

INTERVIEW & ASSESSMENT
Present your completed project and explain your key design decisions with confidence.

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REAL-WORLD PORTFOLIO PROJECTS

Practical industry scenarios, tools applied, and demonstrable project outcomes.

Project 1: Product Configuration Project

What it is: Set up the core Oracle CPQ environment and configure essential business settings.
What you do: Initialize base configurations, create clean templates, and verify workflow controls.
Tools used: Oracle CPQ, CPQ Business Process
Project outcome: Working project foundation configured and tested according to best practices.

Project 2: Pricing & Quotation Automation

What it is: Build practical Pricing Management modules to handle everyday business operations.
What you do: Create core functional components, validate input data, and prevent common errors.
Tools used: Oracle Cpq, Pricing Management, Pricing Models
Project outcome: Functional business module ready to run and demo with zero manual errors.

Project 3: CRM Integration Project

What it is: Connect Commerce Process with Commerce Workflows to automate daily tasks.
What you do: Set up automated pipelines, link required services, and run end-to-end tests.
Tools used: Oracle Cpq, Commerce Process, Commerce Workflows
Project outcome: Live automated workflow pipeline documented with clear usage steps.

Project 4: CPQ Implementation Case Study

What it is: Optimize Integrations workflows for security, speed, and reliability.
What you do: Audit performance bottlenecks, apply security rules, and optimize execution speed.
Tools used: Oracle Cpq, Integrations, Oracle CX Integration
Project outcome: Production-grade technical deliverable ready to add to your personal portfolio.

Project 5: Oracle Cpq End-to-End Capstone

What it is: Build a complete, production-ready Oracle Cpq project bringing all skills together.
What you do: Design, code, test, and document a full project workflow from scratch to launch.
Tools used: Oracle Cpq, Reporting Analytics, Reports and Dashboards
Project outcome: Verified capstone project ready to showcase on your resume and interview calls.

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ASSESSMENT FRAMEWORK

Module tests, practical evaluations, capstone and completion criteria.

COMPONENT	ASSESSMENT FOCUS	PASS EVIDENCE
Module Knowledge Quizzes	Core Oracle CPQ principles, industry terminology, and workflow concepts	Consistent passing score across syllabus unit evaluation tests
Lab Submissions & Practice Reviews	Hands-on Pricing Management implementation, configuration, and practical exercises	Working lab deliverables satisfying practical evaluation rubrics
Hands-On Mini Projects	Independent problem-solving using intermediate BML techniques	Functional project artifacts addressing realistic domain scenarios
Final Production Capstone	End-to-end Oracle Cpq implementation, quality review, and delivery	Complete capstone submission with technical walkthrough review
Technical Mock Viva	Technical reasoning, troubleshooting approaches, and communication	Successfully defending project decisions in structured mock panels

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RESUME, GITHUB & LINKEDIN

Evidence-based resume writing and professional project presentation.

- Documented Oracle Cpq portfolio with blueprints, configuration sheets, and master data.
- Detailed Oracle CPQ diagrams, component specifications, and end-to-end workflows.
- Visual project sheets, live demonstration walkthroughs, and verified functional outputs.
- Project documentation covering Pricing Management setup, configuration steps, and test notes.
- Direct resume bullet points highlighting hands-on Oracle Cpq tools and technical outcomes.
- Structured practice for technical project artifacts pitches, walkthroughs, and viva defense.

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OUR STUDENT

Meet the learners who turned their goals into successful careers through dedication, skill, and continuous growth.

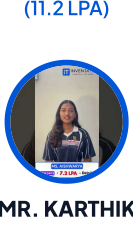
READ REVIEWS

MS. SNEHA
Placed at Wipro (9.5 LPA)

"The practical lab sessions gave me the confidence to transition into enterprise roles. Working on real-world datasets helped me clear technical interviews effortlessly!"
Course Completed : **Oracle Cpq Specialist**
G ★★★★★

MR. HARSHIT
Placed at Accenture (11.2 LPA)

"Inventateq's focus on industry capstone projects and mock interviews was game-changing. The mentors guided me through every real-world implementation hurdle."
Course Completed : **Oracle Cpq Specialist**
G ★★★★★

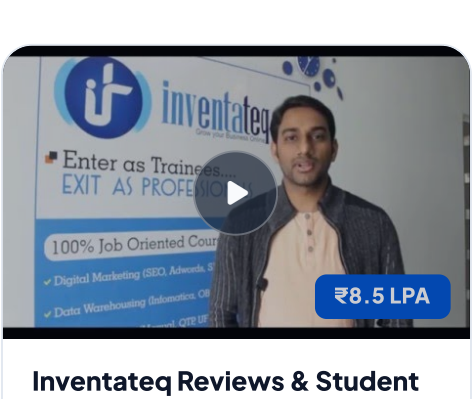


MR. KARTHIK
Placed at Capgemini (10.5 LPA)

"Moving from beginner theory to hands-on enterprise tools was seamless. The portfolio defense preparation helped me crack my MNC placement round!"
Course Completed : **Oracle Cpq Specialist**
G ★★★★★

WATCH VIDEOS

Watch real stories from our students as they talk about their journey, growth, and placement success.



Inventateq Reviews & Student Genuine Feedback Bangalore
Course Video 1 • Student Feedback
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Oracle SQL PLSQL Training Reviews by Inventateq Trainees
Course Video 2 • Student Feedback
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Classes @ INVENTATEQ.COM
₹6.8 LPA

Free Interview Skills Development Classes for Freshers & College Students
Course Video 4 • Student Feedback
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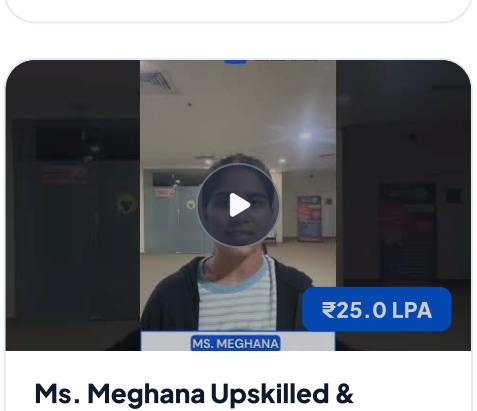

Ms. Meghana Upskilled & Placed at 25 LPA
Top Offer • Enterprise Consultant
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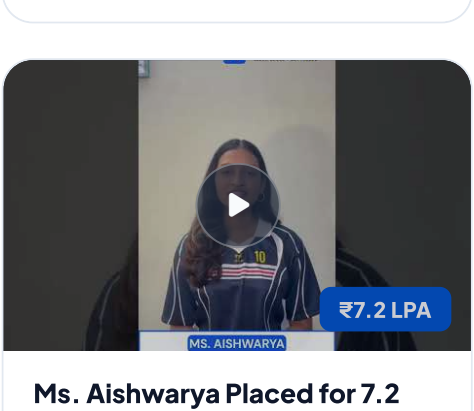

Ms. Aishwarya Placed for 7.2 LPA Package
Verified Offer • Software Dev
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