MASTER MICROSOFT DYNAMICS
COURSE With Placement

Build In-Demand Professional Expertise with Real-Time Hands-on Microsoft Dynamics Training

WHAT MAKES US THE LEARNING

COURSE HIGHLIGHTS

- Live Instructor-led Sessions
- Real-time Projects
- Certification Guidance
- 100% Dedicated Placement Support Till You Get Placed

15+	500+	25K	10K
Years Experience	Students Trained	Learners Worldwide	Hours Delivered

Free Consultation
FREE Career Counselling
+1 (469)620-0061

CLICK HERE
START'S HERE !

ARE YOU FACING THESE CHALLENGES ?

- Still searching for your first job after graduation?
- Overwhelmed by too many Dynamics courses but unsure which one to choose?
- Want hands-on experience with real projects and guaranteed support?
- Looking for a flexible schedule that supports learning even if you're working full-time?
- Not getting interviews calls despite applying to many job portals?

Proven Smart Learning Methods That Work

Practical Skills, Real Confidence
Learn by doing with real-world projects and hands-on exercises.

Expert-Led Live Training
Interactive sessions with industry professionals who guide you every step of the way.

Flexible Learning Options
Choose from weekday, weekend, or self-paced batches that fit your schedule.

Career Support That Delivers
Resume building, interview prep, and job placement assistance.

Industry-Recognized Certification
Earn a certification that employers trust and value.

Lifetime Access & Support
Get continuous support and access to course materials even after graduation.

ABOUT INVENTATEQ

Inventateq is a leading provider of training and consulting services dedicated to transforming business into...

Our Mission
To empower individuals and organizations with the knowledge, skills, and tools they need to succeed in the digital age.

Our Vision
To be the most trusted and innovative partner in training and consulting, helping our clients achieve their full potential.

Why Thousands Choose Inventateq?

15+	500+	25,000+	10,000+
Years Experience	Students Trained	Learners Worldwide	Hours Delivered

We Collaborate With

Deloitte. Capgemini accenture ANSYS. ANCA.

WHY LEARN MICROSOFT DYNAMICS ?

Microsoft Dynamics 365 is a powerful suite of business applications that helps organizations streamline operations, improve customer engagement, and make data-driven...

Industry-Recognized Certification
Boost your resume and stand out to employers with a globally recognized credential.

Practical, Hands-On Training
Learn by doing with real-world projects and exercises that prepare you for day-one success.

Flexible Learning Options
Choose from live online classes, self-paced modules, or in-person training to fit your schedule.

Career Support & Job Placement
Get resume help, interview prep, and access to exclusive job opportunities.

Expert Instructors
Learn from certified professionals with years of real-world experience.

Lifetime Access to Updates
Stay current with free updates as Microsoft releases new features.

97.5 LPA – ₹24 LPA

WHY INVENTATEQ ?

We know you have questions! At 2025, students and we are proud to do so!

STUDENTS & ALUMNI SAY

- 100% Placement Assistance Support
- Real-time Hands-on Experience
- Resume and Job Interview Support
- Industry-Ready Skills and Certification
- Online/Instructor-Led Live Classes

STUDENTS & ALUMNI SAY VIDEOS

Student Success Feedback
Hear from our graduates about their experience and career growth.
Watch Now

Live Free Training Session
Join a live session to see how our training works in real time.
Join Now

OUR PLACEMENT PARTNERS

TCS Infosys Wipro
Capgemini Accenture
HCL Tech Cognizant

OUR PLACEMENT STATS

10,000+	500+	95%	4 LPA
Students Trained	Hiring Partners	Placement Rate	Highest Package

Get Free Course Placement Info

GUARANTEED PLACEMENT SUPPORT

We won't just train, we prepare you for the real world!

- Verified Profiles
- Technical Training
- Mock Interviews
- Resume Preparation
- Personality Development
- Group Discussions
- Linkedin Profile Optimization
- Job Portal Access
- Interview Invitations with Profiles

CAREER PROGRESSION

Our training programs are designed to help you advance your career, whether you're looking to...

Role & Experience	Training / Skills Required	Potential Salary
Entry-Level Developer (0–2 Years)	Basic programming knowledge, Dynamics 365 fundamentals, and hands-on practice with CRM or ERP modules	Typically starts around ₹4–6 LPA (India) or $60,000–$75,000 (US)
Mid-Level Functional Consultant (2–5 Years)	Business process knowledge, configuration skills, and experience with Dynamics 365 modules like Sales, Finance, or Supply Chain	Can range from ₹8–15 LPA (India) or $80,000–$110,000 (US)
Senior Microsoft Dynamics Expert	Lead-level Dynamics 365 experience, strong client-facing skills, and ability to manage projects or teams	Commands ₹18 LPA and above (India) or $120,000+ (US), depending on role and location

SKILLS ROADMAP

Our training programs are designed to help you advance your career, whether you're looking to...

Role & Level	Practical Training	Interview Scenarios
Beginner / Fundamentals	Basic navigation, data entry, and simple configurations in Dynamics 365 modules	Explaining what Dynamics 365 is, describing its modules, and answering basic questions about CRM and ERP
Intermediate / Implementation	Setting up workflows, customizing forms and views, and integrating with other systems	Discussing real-world implementation challenges, troubleshooting issues, and explaining your approach to customization
Advanced / Consultant Level	Leading client workshops, designing end-to-end solutions, and managing project timelines	Presenting solutions to clients, handling objections, and demonstrating how you've delivered value in past projects

DETAILED MODULE PLAN

Inventateq's Microsoft Dynamics Training – Modules and Course Content

Module 1: Introduction to Microsoft Dynamics

- Overview of Microsoft Dynamics
- ERP and CRM Concepts
- Dynamics 365 Modules Overview
- Business Process Overview (Sales, Finance, Ops, HR)
- Navigation and Basic Setup

5 HOURS LAB

Explore the Dynamics environment, navigation, and complete your first Microsoft Dynamics 365 demo.

5 HOURS HANDS-ON ASSIGNMENT

Explore the Dynamics environment, navigation, and complete your first Microsoft Dynamics 365 demo.

Module 2: Dynamics 365 Navigation

- Dynamics 365 Interface
- Workspaces and Dashboards
- Entities and Records
- Views and Forms
- Personalization

5 HOURS LAB

Explore the Dynamics environment, navigation, and complete your first Microsoft Dynamics 365 demo.

5 HOURS HANDS-ON ASSIGNMENT

Explore the Dynamics environment, navigation, and complete your first Microsoft Dynamics 365 demo.

Module 3: Finance & Operations (ERP Basics)

- General Ledger Overview
- Accounts Payable & Receivable
- Budgeting & Forecasting
- Financial Reporting
- Fiscal Calendars

5 HOURS LAB

Set up a sample general ledger, enter transactions, and generate a balance sheet and income statement report.

5 HOURS HANDS-ON ASSIGNMENT

Set up a sample general ledger, enter transactions, and generate a balance sheet and income statement report.

Module 4: Sales & Customer Engagement (CRM)

- Opportunity Tracking
- Lead Management
- Sales Process Configuration
- Customer Service Management
- Activity Tracking

5 HOURS LAB

Create a sales opportunity, convert a lead, and track a customer service case from start to finish.

5 HOURS HANDS-ON ASSIGNMENT

Create a sales opportunity, convert a lead, and track a customer service case from start to finish.

Module 5: Supply Chain Management

- Inventory Management
- Warehouse Management
- Order Management
- Logistics Overview

5 HOURS LAB

Set up inventory items, create a purchase order, and process a warehouse receipt and shipment.

5 HOURS HANDS-ON ASSIGNMENT

Set up inventory items, create a purchase order, and process a warehouse receipt and shipment.

Module 6: Business Process Automation

- Workflows and Approvals
- Power Automate Basics
- Role-based Assignments
- Process Flows
- Business Rules

5 HOURS LAB

Configure a workflow that sends an email notification and requires approval for a sales quote.

5 HOURS HANDS-ON ASSIGNMENT

Configure a workflow that sends an email notification and requires approval for a sales quote.

Module 7: Security & Administration

- User Management
- Security Roles
- System Administration
- Data Import/Export
- Audit Logs and Monitoring

5 HOURS LAB

Create a new user, assign them a security role, and restrict their access to certain records.

5 HOURS HANDS-ON ASSIGNMENT

Create a new user, assign them a security role, and restrict their access to certain records.

Module 8: Customization & Development

- Entity Customization
- Power Apps Introduction
- Power Apps Integration
- Dynamics 365 Extensibility
- API Integrations Overview

5 HOURS LAB

Customize an entity by adding a new field, creating a relationship, and modifying the user interface.

5 HOURS HANDS-ON ASSIGNMENT

Customize an entity by adding a new field, creating a relationship, and modifying the user interface.

Module 9: Integration & Extensions

- Microsoft Power Platform
- Azure Integration Basics
- Data Migration Tools
- Third-party Integrations

5 HOURS LAB

Connect your Dynamics 365 CE to Power Automate and create a flow that triggers on record creation.

5 HOURS HANDS-ON ASSIGNMENT

Connect your Dynamics 365 CE to Power Automate and create a flow that triggers on record creation.

Module 10: Final Training Projects

- End-to-End ERP Implementation Project
- Sales & CRM Automation Project
- Finance & Operations Project
- Capstone Project Presentation
- Resume Building & Interview Preparation
- Mock Interviews

5 HOURS LAB

Complete a full implementation of ERP or CRM, including configuration, data migration, and testing.

5 HOURS HANDS-ON ASSIGNMENT

Complete a full implementation of ERP or CRM, including configuration, data migration, and testing.

REAL - WORLD PORTFOLIO PROJECTS

Practical industry scenarios, hands-on implementation, and demonstrable skills you can showcase.

Project 1: Sales to CRM Automation Implementation

Industry: Retail / Wholesale
Objective: Automate the sales process from lead capture to invoice generation.
Tools Used: Dynamics 365 Sales, Power Automate, Power BI
Key Deliverables: Configured sales pipeline, automated workflows, sales performance dashboard

Project 2: Finance Reporting Using Power BI

Industry: Manufacturing
Objective: Create real-time financial reports for executive decision-making.
Tools Used: Power BI, Dynamics 365 Finance, Excel
Key Deliverables: Interactive financial dashboard, KPI tracking, drill-down reports

Project 3: Microsoft Dynamics 365

Industry: Education / Non-profit
Objective: Streamline student enrollment and donor management.
Tools Used: Dynamics 365 Customer Engagement, Power Apps
Key Deliverables: Custom entities, enrollment workflow, donor tracking system

Project 4: Supply Chain Workflow Setup

Industry: Logistics / Distribution
Objective: Optimize inventory and order fulfillment processes.
Tools Used: Dynamics 365 Supply Chain Management, Power Automate
Key Deliverables: Inventory management setup, automated purchase orders, warehouse workflows

Project 5: Capstone Project

Industry: Cross-industry
Objective: Integrate multiple modules to solve a real-world business problem.
Tools Used: Dynamics 365 Suite, Power Platform
Key Deliverables: End-to-end solution, project documentation, presentation

Project 6: Microsoft Dynamics GUI to GUI Customer

Industry: Cross-industry
Objective: Integrate multiple modules to solve a real-world business problem.
Tools Used: Dynamics 365 Suite, Power Platform
Key Deliverables: End-to-end solution, project documentation, presentation

Project 7: Sales & CRM Automation Project

Industry: Cross-industry
Objective: Integrate multiple modules to solve a real-world business problem.
Tools Used: Dynamics 365 Suite, Power Platform
Key Deliverables: End-to-end solution, project documentation, presentation

ASSESSMENT FRAMEWORK

Our assessment framework is designed to ensure learners gain practical, job-ready skills...

Assessment Type	Assessment Focus	Requirement
Project-Based Assessment	Real-world application of concepts, problem-solving, and integration of multiple modules	Mandatory for all learners
Hands-On Labs	Practical exercises in a live Dynamics 365 environment	Completion of all assigned labs
Final Capstone Project	Comprehensive project covering end-to-end implementation	Must be presented and reviewed
Technical Mock Test	Troubleshooting, troubleshooting, and configuration skills	Optional but recommended
Peer Evaluation	Collaboration, communication, and teamwork in group projects	Mandatory for group projects

RESUME, GITHUB & LINKEDIN

Turning your training into a strong professional presence.

- Resume Templates & Guidance
- Project Documentation Support
- GitHub Profile Setup & Optimization
- Code Repository Management
- LinkedIn Profile Optimization
- Project Showcase Strategies
- Portfolio Website Creation
- Personal Branding Guidance

OUR STUDENT

Hear from learners who've transformed their careers with Inventateq's Microsoft Dynamics training.

READ REVIEWS

"Inventateq helped me transition from a non-technical role into a Dynamics 365 consultant. The hands-on projects and mock interviews were incredibly helpful."
— Sarah M., Dynamics 365 Consultant

"The instructors were knowledgeable and supportive. I landed my first job within 2 months of completing the course!"
— Rahul K., Junior Developer

"Flexible schedule and great support. I was able to learn while working full-time and still get the attention I needed."
— Priya S., Business Analyst

"Inventateq helped me transition from a non-technical role into a Dynamics 365 consultant. The hands-on projects and mock interviews were incredibly helpful."
— Sarah M., Dynamics 365 Consultant

WATCH VIDEOS

Dynamics 365 Sales Tutorial for Beginners | Microsoft Dynamics 365 Training | Intellipaat
Watch Now

D365 Sales Overview | Dynamics 365 Sales Training | Microsoft Dynamics 365 Training
Watch Now

Sales Training for Beginners | Dynamics 365 Sales Training | Microsoft Dynamics 365 Training
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CONTACT US

JOB HUNTING ENDS HERE

Ready to start your career journey? Reach out to us today and we'll help you get there!

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Learn Anywhere, Anytime
Flexible Learning Options
Expert Instructors
Live Interactive Classes
Industry-Recognized Certification
Lifetime Access